

# INDEX OF ECONOMIC JOURNALS

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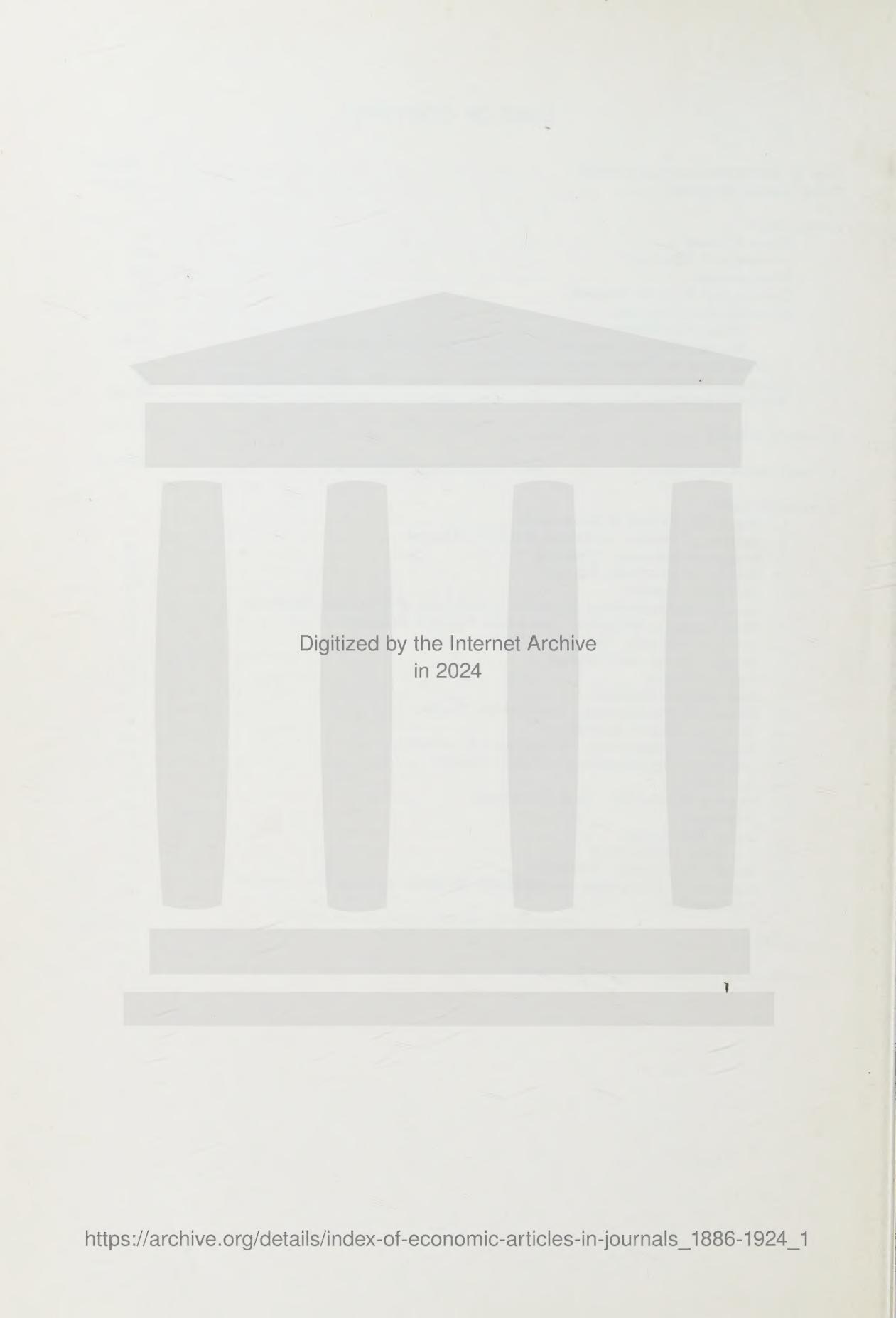
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## INTRODUCTION

"The correction of Textual Errors (Courteous Reader) is a work of time, and that hath taken wing. The more faults thou findest, the larger field is presented to thy humanity to practise in. Be indulgent in thy censure, and remember that Error, whether Manual or Mental, is an inheritance, descending upon us, from the first of our Race." Errata leaf in Francis Bacon's Of the Advancement and Proficience of Learning. Oxford, 1640.

## SCOPE

This index lists by author and subject English language articles in major professional economic journals published during the period 1886-1959. The use of geographical symbols makes it possible to locate easily all major empirical studies of principal geographical areas. The industry classification in 15.5 includes all major studies of each industry, whether concerned with prices, production, trade, labor conditions, etc.

Journals Included. The Committee has included those professional journals which it believes will be of widest use to teachers and scholars of economics. Government publications and some specialized journals are excluded. Journals indexed are listed on pages xvii-xx with bibliographical description. An alphabetical list of abbreviations used in citing the journals will be found on the inside front cover. An asterisk (\*) indicates that coverage of English articles is selective. No articles in foreign languages are indexed.

The Publications of the American Economic Association 1886 to 1910 are not indexed herein because this series includes monographs as well as articles. An index to these Publications appeared in the American Economic Review Supplement, Volume 7, no. 4, December, 1917.

For the early part of the period covered by volume I of the Index many significant articles on economics appeared in more general journals not included, e.g., the Political Science Quarterly. For more detailed coverage of the literature during this period users are referred to the standard volumes on the history of economic thought, the Encyclopaedia of the Social Sciences, and the standard periodical indexes.

Scope of Each Index Volume. In each volume of the Index articles falling within the calendar years of the volume are included. When a volume of a journal overlaps two calendar years, e.g., October 1939-July 1940, articles are divided between the two Index volumes according to date. Where individual issues are not dated, they have been divided according to our best judgment. There is one exception to these principles: when successive parts of the same article fall in two Index volumes, the entire entry for both parts appears in each volume. Errata are listed only with the entry for the original article, regardless of date published.

## COVERAGE OF MATERIAL

In this section the general rules for inclusion of material in all journals are set forth. In particular cases we have not hesitated to violate the rules where our judgment indicated this was desirable. In doubtful cases the decision usually has been in favor of inclusion rather than the contrary.

Material Indexed. The following have been included: articles whether signed or unsigned; comments, replies, rejoinders, and corrections of articles; papers at meetings of professional associations and discussion of such papers; reports of symposia, round tables, and similar group discussions; substantive reports of committees; signed notes and communications; signed editorials; obituaries containing biographical or bibliographical material whether signed or unsigned; special subject bibliographies; book reviews and notes about them only when not in a book review section.

Regular features appearing over a substantial period of time have been included if we judged them useful; when signed they have usually been included. Such features have been summarized in a single entry in the classified index and listed under the various authors or editors in the author index.

Material Not Indexed. Material not generally indexed includes abstracts of papers presented at professional meetings; abstracts of theses; book reviews and notes about them appearing in a book review section; unsigned notes and editorials; routine or administrative reports of committees; reports of proceedings of meetings; obituaries without biographical or bibliographical material; general bibliographies which are regular features. In addition, in the case of selective journals (indicated by \* in the list of journals) we have excluded noneconomic material such as articles on politics, sociology, statistical theory, and population which are not of primary significance for economists.

## ARRANGEMENT

Each volume of the Index is in two parts: 1) a classified index in which material is arranged by subject according to a classification scheme developed by the Committee in consultation with other experts; 2) an author index.

The author index is strictly a personal author file. All items which could not be assigned a personal entry are listed only in the classified index, under the heading "Anonymous." These include, in addition to unsigned items, articles signed with indefinite pseudonyms (e.g. "Mercator"; "A stockbroker"), and items for which a corporate body has been responsible. An item signed with initials which have been identified is entered under the author's name in both the classified and author indexes. Where the initials have not been identified, the item is listed only in the classified index under the surname initial. Arrangement of titles under each author is chronological in both the classified and author indexes.

Classified Index. In the classified index authors are usually listed alphabetically under each subclass. Anonymous entries are listed under the heading "Anonymous" which is interfiled in alphabetical place with authors' names. Articles of joint authorship are listed under the first-named author only. The names of joint authors are indicated up to three; for more than three, the name of the first author only is given, followed by "[and others]." Committee reports are listed only under the name of the chairman, where known. Comments on an article or discussions of a paper which follow it immediately are included in the entry for the article or paper. When a discussion covers two or more papers, it is listed separately under the name of the discussant and is not noted in the entry for each paper discussed.

There are two exceptions to the alphabetical author arrangement under each subclass: first, in subclass 4.8 - Individuals, where arrangement is alphabetical by the person who is the subject of the article, note, or obituary; second, in class 5 - Economic History, class 6 - General Contemporary Conditions, Policy, and Planning, and some subdivisions of other classes, where a geographical arrangement is used (see p. xv).

Author Index. In the author index titles are listed under each author in chronological order. For journals which do not use month of issue we have determined the chronological order arbitrarily within each year, listing all items with months first. The names of all joint authors of articles are included, each such article being listed under the name of each of its authors. Discussions are listed under the name of each discussant up to three; where there are more than three the discussion appears, if at all, under the first-named discussant only. Exception is made for discussions in the Papers and Proceedings of the American Economic Association, which generally have been fully indexed regardless of this rule. Anonymous articles and those signed with initials which have not been identified are not listed in the author index. Translators are not indexed, but are usually mentioned in the entry under the author's name.

Authors are listed in the author index of all volumes under the latest form of name when known. References are made from alternate or obsolete forms. (In the classified index the name follows the form which appears in the particular issue of the journal, in order to facilitate the location of the item.) The Library of Congress catalog has been the authority for form of name wherever possible. It has been our practice to make special search only for women's names, questionable forms (compound and prefix names and those with variant spellings), and names where the first forename was not available from the journals themselves. If the first forename was given, no search was made to establish the complete name.

Where authors were not identified in the Library of Congress or the Yale catalogs, other obvious reference books have sometimes been consulted. But we have by no means exhausted such sources. Many authors have not been identified; we have had to use our best judgment in determining the appropriate form for entry, consulting specialists on foreign names when possible. Full names are given only in the author index; in the classified index forename initials are used.

Alphabetizing of names follows general American library practice. Prefix names are arranged as if spelled as one word; names beginning with "M", "Mc," and "Mac" are interfiled as if spelled "Mac"; diacritical marks are ignored, e.g. Müller is filed as Muller, not as Mueller. We have solved the problem of variations in transliteration of Indian and similar names by interfiling them under one spelling without altering the entry itself. Where variant spellings have been used for the same author, we have chosen the spelling most frequently used in the journals or the latest spelling, when no other authority was available. We have followed the Western practice of entry under surname (or family name) with reference from forename where called for.

#### CONTENT AND FORM OF ENTRIES

Titles have been given exactly as in the journals except that obvious typographical errors have been corrected without transcribing the incorrect form. Occasionally, when titles have not indicated the subject of the article, we have inserted explanatory material in the classified index. In general, such insertion has been enclosed in brackets.

Review articles which were easily identified as such are indicated by the symbol "R." Obituaries are specified by "[obit.]." Notes and other types of material are not specified.

#### CLASSIFICATION SCHEDULE

The classification system consists of 23 main classes with a total of nearly 700 subclasses. It represents an amplification of the system used for classifying books and articles in the American Economic Review. The Committee developed the present system after many discussions and consultations with various specialists. It is the result of the adoption of certain principles based on our understanding of the past development and present status of the body of economic knowledge, tempered by our sense of the future. However, logical principles have been modified in the interest of usability of the Index, resulting in a classification which is in some respects a compromise between principle and practice. We cannot hope that users of the Index will find it ideal, nor can we hope that the decisions of the classifiers in individual cases will always be approved. In fact, during our prolonged discussions of the principles and practice of classification it became clear to members of the Committee that even experts in various aspects of economic knowledge cannot always reach agreement. In practice, the limitation of resources, particularly of human resources, often made it impracticable to employ experts or to delay too long in arriving at firm decisions in individual cases. The most that the Committee can hope is that the classified index will make more readily available to economists the wealth of material in the journals covered. We believe that users will generally be able to find what they want with the aid of various cross references, experience, and a certain amount of ingenuity.

The same classification system has been used throughout the five volumes. The change in the character of economics and in the nature of research is reflected in the changing number of items appearing in various subclasses.

The classification schedule, based on analysis of the materials for the whole period 1886-1959, is published in each volume of the Index on pages xxi-xlvi. Where there are no items in a given subclass for a given volume, the title of the subclass is omitted from the classified index in that volume but not from the classification schedule. In only two cases have the materials in various subclasses been consolidated because the amount of material in some volumes of the Index was small while in others it was so large as to require a more detailed breakdown: in 2.34 - Growth and Development Theory, where the amount of material is substantial only in recent years; and in 13 - War and Defense Economics, where the schedule was devised for the large amount of material in the 1940-49 volume.

Generally items have been classified once only. Where a group of items is relevant to more than one subclass, it has usually been placed in one, with a cross reference from the alternative subclass indicated in the classification schedule. However, 15 to 20 per cent of the items have been classified in two or, occasionally, three or more subclasses. In particular, major studies of individual industries or commodities have been listed in the appropriate subclasses of 15.5 or 16.01 and also under the appropriate function, such as international trade or labor.

Serious problems arise in determining the place of items in the various subclasses. These problems are inherent in the structure of economic thinking and research. Differences of opinion and even errors are inevitable. Users of the Index are urged to take note of the cross references pro-

vided in the Classification Schedule, which should help to overcome many of the deficiencies of classification.

In each class or subclass which is further subdivided, the first subdivision is called "General." Into this goes all material which is relevant to the class or subclass but is not primarily related to a single subdivision thereof; thus, it includes not only material on two or more of the subdivisions but also more specific material for which special subdivisions have not been established. Consequently, a user interested in exhausting the material for any specific subdivision should look also at material in the "General" category of its class and subclasses. For example: material on the theory of building cycles might be found in all of the following subclasses: 2.335 - Building Cycles; 2.330 - General Cycle Theory; 2.30 - General Aggregative and Monetary Theory, Cycles, and Growth, and possibly in 2.0, the most general class under 2 - Economic Theory.

Although the classification schedule is largely self-explanatory, a brief statement of some classification principles governing the individual classes will help to orient the reader more quickly.

#### 1. Scope and Method of Economics

This class includes general discussions of the scope and method of economics and of economic research. Subclass 1.3 - Teaching of Economics contains all material on the teaching of economics, including teaching in secondary schools, business schools, and other professional and technical schools. It does not include material on general professional training of businessmen, industrial relations experts, agricultural economists, or city and regional planners. All material concerning professional economic societies and journals and all general bibliographies are classified here.

#### 2. Economic Theory, including Monetary Theory

All economic theory since 1870 except the theory of international trade, fiscal theory, and the theory of population has been included in class 2. It covers the major divisions of contemporary theory: value, price, and allocation theory; factors of production and distributive shares; aggregative theory, including the theory of money, cycles, and economic development and growth. The various subdivisions of class 2 have their empirical counterparts in other classes. Material relevant to certain topics, e.g. wages, may be found in two or more of the subclasses in the theory class and also in the applied class (19).

#### 3. Economic Systems. Planning

This class is concerned with general discussions of alternative economic systems and of the role of government in economic life. Descriptions and analyses of specific economic systems such as the United States, Soviet Union, Fascist Italy, or Nazi Germany, will be found either in 5 - Economic History, or 6 - General Contemporary Economic Conditions, Policy, and Planning. Discussions of particular institutions or policies under various systems will be found in the appropriate functional class, e.g. cartels in Fascist Italy in the appropriate subclass of 15. However, all studies of cooperation and cooperative societies (except agricultural cooperatives) are classified in 3.4.

#### 4. History of Economic Thought

Subclasses 4.0-4.7 for various periods or schools of thought include general discussions or those concerned with three or more individuals. All material on a single individual is classified under his name in 4.8, regardless of the period in which he lived or the school to which he belonged. Articles on two individuals appear under each name. Discussions of a particular theory of a period, school, or individual, and views on special topics are classified in 4. For the period since 1870 they are also listed under the appropriate subdivision of another class. An item written by a well-known economist and published posthumously in any of the journals has been classified in 4.8 along with articles about him if it is of interest for the history of economic thought. Such items are listed first under his name and usually do not appear in the author index except under the name of the editor if there is one.

It should also be noted that shifts in the chronology of the various volumes of the Index lead to variations in the inclusion of individuals in this class. For example, a discussion of John A. Hobson's theory of distribution published in 1904 will appear only in 2.20; a similar article written about Hobson today would appear also in 4.8.

All obituaries are included in this class, regardless of the place of the individual in economic science; however, except for obituaries, biographical and critical material in 4.8 is restricted to recognized economists; others are classified according to the fields of their activity, e.g. bankers in 9; businessmen in 14; labor leaders in 19.

The history of economic societies and journals is classified in 1.5.

##### 5. Economic History

General articles on economic history and historical articles discussing three or more functions, e.g. production, prices, and trade, are included in 5. This class is subdivided by period and by country except that the ancient period (5.1) has no country breakdown. Works that significantly overlap two periods are double-classed. Historical articles discussing one or two functions in the ancient or medieval period are double-classed in 5.1 or 5.2 and under the appropriate function. For the later periods, material discussing one or two functions is classified in the History subdivision of the appropriate functional class or classes, not in 5, e.g. "Prices and wages in Paris during the French Revolution" in 9.61 and 19.31.

The dividing line between historical and contemporary discussion has been determined arbitrarily. In general, only articles concerned primarily with a period 20 years or more earlier than the beginning date of the volume have been considered historical. Accordingly, the cut-off date varies for the volumes of the Index as follows:

Vol. I.	1886-1924 . . . . .	1865
Vol. II.	1925-1939 . . . . .	1910
Vol. III.	1940-1949 . . . . .	1918
Vol. IV.	1950-1954 . . . . .	1930
Vol. V.	1955-1959 . . . . .	1935

This pertains not only to material in 5.4 but also to material in the History subdivisions under each functional class. Articles dealing with both a historical and contemporary period, e.g. "the last hundred years," have been classified according to the emphasis and purpose of the author, e.g. in 5 or 6 or both.

The number of History subclasses in the functional classes varies with the amount of material. The digit 1 after the class number signifies historical material wherever this category is established (see below). The History subdivision under any class or subclass number includes articles on the historical aspect of any of its subdivisions. For example, 19.41 - Trade Union Organization. History includes historical material on any subdivision of 19.4, such as 19.44 - Union Security or 19.46 - Finances.

Below is a list of all the History classes and subclasses throughout the schedule:

#### HISTORY CLASSES AND SUBCLASSES

##### 4.0-4.8 HISTORY OF ECONOMIC THOUGHT

##### 5.0-5.4 ECONOMIC HISTORY

###### 8.1 SOCIAL ACCOUNTING. STATISTICAL DATA

8.21 National Income and Wealth

8.51 Statistical Data (not elsewhere classified)

###### 9.1 MONEY, CREDIT, AND BANKING

9.21 Money. Currency. Monetary Standards

9.31 Commercial Banks

9.41 Financial Intermediaries

9.51 Security and Money Markets

9.61 Prices. Inflation. Deflation

9.71 Portfolio Selection

9.81 Consumer Finance

9.91 Monetary Policy. Central Banks

###### 10.1 PUBLIC FINANCE

10.21 Fiscal Policy for Economic Stabilization and Growth

10.31 Public Expenditure

10.41 Taxation and Other Revenue

10.51 Public Debt and Debt Policy

###### 11.1 INTERNATIONAL ECONOMICS

11.21 Structure of International Trade

11.31 Balance of Payments. Mechanisms of Adjustment

11.41 Economic Integration. Customs Unions  
11.51 Economic Power. Imperialism

## 12.1 ECONOMIC FLUCTUATIONS. STABILIZATION POLICY

### 13.1 WAR AND DEFENSE ECONOMICS

#### 14.1 BUSINESS ORGANIZATION. MANAGERIAL ECONOMICS

14.21 The Firm. The Businessman  
14.31 Internal Organization and Operation of the Firm  
14.41 Business Finance  
14.51 Marketing  
14.61 Purchasing

#### 15.1 INDUSTRIAL ORGANIZATION AND PUBLIC POLICY

15.21 Market Structure and Behavior  
15.31 Government Policy toward Monopoly and Competition  
15.41 Other Government Policies toward the Market. Public Enterprise  
15.51 Industry Studies  
15.521 Manufacturing Industries  
15.5221 Metals  
15.5231 Machinery. Tools. Electrical Equipment and Appliances. Castings  
15.5241 Transportation Equipment  
15.5251 Chemicals. Drugs. Plastics. Ceramics. Glass. Rubber  
15.5261 Textiles. Leather. Clothing  
15.5271 Forest Products. Building Materials  
15.5281 Food Processing. Tobacco. Beverages  
15.5291 Miscellaneous Manufacturing  
15.531 Extractive Industries  
15.541 Distributive Trades  
15.551 Construction Industry  
15.561 Service Industries  
15.61 Public Utilities. Electricity. Gas. Water  
15.71 Communication Industries  
15.81 Transportation  
15.821 Railroads  
15.831 Water Transportation  
15.841 Air Transportation  
15.851 Road Transportation. Highways  
15.861 Urban Transportation

#### 16.1 AGRICULTURE

16.21 Agricultural Supply and Demand Analysis  
16.31 Farm Population. Labor Force. Income  
16.41 Farm Management  
16.51 Agricultural Marketing  
16.61 Agricultural Cooperatives  
16.71 Government Programs and Policies

#### 17.1 NATURAL RESOURCES. LAND ECONOMICS

17.21 Conservation  
17.31 Land Economics  
17.41 Forests  
17.51 Fisheries  
17.61 Water Resources  
17.71 Minerals

#### 18.1 POPULATION

#### 19.1 LABOR ECONOMICS

19.21 Labor Supply. Labor Market  
19.31 Wages and Hours  
19.41 Trade Union Organization  
19.51 Industrial Relations. Collective Bargaining  
19.61 Strikes. Labor Disputes. Methods of Settlement

19.71 Labor Legislation. Public Employees

## 20.1 CONSUMER ECONOMICS

### 21.1 HEALTH. EDUCATION. WELFARE

### 22.1 REGIONAL PLANNING AND DEVELOPMENT. HOUSING

#### 6. General Economic Conditions, Policy, and Planning

This class is restricted to general discussions of the contemporary economic situation, or of three or more functions. It is subdivided by country. Material on one or two functions is classified in the appropriate functional classes, e.g. wages and prices in England in 9 and 19. Discussions of general problems of underdeveloped areas are classified in 2.34 but discussions of specific underdeveloped countries, in 6.

#### 7. Mathematical, Statistical, and Other Tools of Analysis

This class is restricted to methods and tools of analysis. In general, methodological articles in the statistical journals, where coverage has been selective, have been excluded. Only applications of methods to economic phenomena have been included from these journals.

#### 8. Social Accounting. Statistical Data

Material on social accounting including national income and wealth, flow of funds, and input-output is classified here. The mathematical structure of input-output models is in 7.11. Much statistical data not elsewhere classified is also in class 8, including indexes of prices, production, and profit covering a sector of the economy, in contrast to those covering a single industry. Material on survey methods and the theory of index numbers is in 7.2.

#### 9. Money, Credit, and Banking

This class covers empirical studies of money, credit, and banking as well as discussions of monetary and banking policy. Monetary theory is classified in 2.32.

#### 10. Public Finances

All material on public finance and on general fiscal policy (excluding monetary policy) is classified in 10. Material on the theory of the effects of taxes on product prices is in 2.1338; on the welfare effects of tax and expenditure policies, in 2.163. Discussion of government procurement in war is classified in 13.21; of the administration of public enterprise, in 15.42 or the appropriate subdivision of 15.5-15.9.

#### 11. International Economics

This class includes the theory of international trade and finance, empirical studies in the whole field of international economics, and all discussions of international trade and financial policies. The distinction between trade policy (11.23) and quantitative trade and exchange restrictions (11.34) has presented unusually difficult classification problems because of changes in the objectives of particular trade or exchange restrictions. This is especially true for the period since 1945.

#### 12. Economic Fluctuations. Stabilization Policy

This class includes discussions of general economic fluctuations and of two or more instruments of stabilization policy. Discussions of a particular instrument for economic stabilization such as monetary policy or fiscal policy will be found in the appropriate class, e.g. 9 or 10. Stabilization in war or mobilization is classified in 13; general economic policy not concerned with stabilization, in 3 or 6.

#### 13. War and Defense Economics

This class draws together material on the economics of the defense establishment and military operations, as well as material relating to economic mobilization and stabilization during periods of war, of rapid mobilization, and of demobilization. The line between material in 13 and that in other classes is necessarily arbitrary. During periods covering World Wars I and II this class has been used rather heavily. However, discussions of stabilization policy during the recent period of prolonged military expenditure incident to the cold war are not generally included in 13. In volumes II and V material in the various subclasses has been consolidated into fewer categories than indicated in the classification schedule because the amount of material is small. Articles covering a long period, a portion of which includes a war, are classified in 5 or 6 or an appropriate functional class, not in 13.

14. Business Organization. Managerial Economics

This class includes material on the business firm and its internal operations, including education for business in its various aspects.

15. Industrial Organization and Public Policy

This class is concerned primarily with the external relations of the business firm. 15.5 includes all the articles of major interest on individual industries (manufacturing, distributive, extractive, construction, and service). General studies of public enterprise are classified in 15.42 but studies of particular public enterprises will be found in the appropriate subdivision of 15.5-15.9.

16. Agriculture

This class includes articles relating to the production and initial distribution of agricultural products. The processing of agricultural products except milk is classified in 15.526 or 15.528. The economics of land (tenure, utilization, and policy) is classified in 17.3.

17. Natural Resources. Land Economics

This class is concerned with problems of basic natural resources and conservation. A distinction is made between the supply and utilization of natural resources in 17 and the cultivation or processing of the resources which is classified in 15 or 16. Forestry and fishing are classified in 17 as long as the processing does not go beyond the cutting and gathering of timber and the catching and unloading of fish.

18. Population

All articles on population have been included in full coverage journals, but in the selective journals only articles concerned with the theory of population and the relation of population to economic growth have been included. Persons interested in a fuller coverage of demographic material are referred to the Population Index, published at Princeton, N.J., by the Office of Population Research, Princeton University and Population Association of America, Inc.

19. Labor Economics

"Labor" in this class covers primarily the industrial labor force and its supervisory personnel. Material dealing with managers and executives is classified in 14.33; with sales personnel, in 14.56; with agricultural labor, in 16.3. Subclass 19.7 - Labor Legislation. Public Employees includes only general laws and legislation on labor and industrial relations. Laws on particular topics and the effect of a general law on a particular topic are classified with the topic, e.g. wage legislation, in 19.35, strike legislation, in 19.6, effect of Taft-Hartley law on the open shop, in 19.44.

20. Consumer Economics

This class includes primarily empirical and policy studies. The theory of consumer choice is classified in 2.11; of the consumption function, in 2.315. Consumer price indexes are classified in 8.54; consumer finance, in 9.8.

21. Health. Education. Welfare

This class draws together material on all kinds of social welfare programs, private and public. For convenience, material on all phases of Medical Economics and of the Economics of Education is classified in 21.7 and 21.8, respectively.

22. Regional Planning and Development. Housing

This class includes all studies of regional problems and planning, as well as the growing body of literature on the theory of regional science. "Region" is used here to denote a geographical area which is a part of a larger national area. It does not refer to regional blocs of nations.

22.5 - Housing includes all material on housing, housing markets, and housing policy, except for the construction industry which is classified in 15.55.

23. Unclassified

This class includes a small group of articles appearing in the full-coverage journals which could not be fitted appropriately into any category in the classification scheme.

## TOPICAL INDEX TO THE CLASSIFICATION SCHEDULE

The topical index to the classification schedule (see pp. 000-00 at the end of the volume) is designed to assist users in locating major topics within the schedule. Included are all the topics which appear in the class or subclass headings; topics or concepts not appearing therein are generally not listed in the topical index.

## GEOGRAPHICAL SYMBOLS

Alphabetical symbols appearing in the left-hand margin of the Classified Index indicate material relating to particular countries or other geographical areas. A table of these symbols appears on the first flyleaf. When two countries are discussed in the same article two symbols are given; for more than two a regional symbol is used, if any. Where the symbol is not sufficiently specific, the area covered is indicated in the title, enclosed in brackets.

In two classes, 5 - Economic History and 6 - General Contemporary Economic Conditions, Policy, and Planning, and in some subdivisions of other classes, entries are arranged geographically by the symbols in order to bring together material on the same area. The name of the country (United States) or continent (Europe, Asia, etc.) is used as a heading, preceding the articles relating to the area. The symbol appears in the margin opposite the first entry only for each geographical division and pertains to the following entries without repetition until a different symbol appears. When the same symbol applies to different areas, e.g. states of the United States which begin with the same letter, the entries are arranged alphabetically by the area covered and the symbol is repeated for each different area. An article pertaining to two areas is listed under each, unless they are contiguous. Subclasses employing a geographical arrangement are not necessarily the same in all volumes of the Index, since the amount of material in various subclasses varies considerably in different time periods. Readers are cautioned that the assignment of geographical symbols is not infallible, depending as it has on the judgment of individual classifiers as to the geographical significance of particular items.

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#### THE COMMITTEE

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(\*Indicates selective coverage of English articles. No foreign language material is included.)  
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Union of Associations of Economic Sciences
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(For wage theory see 2.22; wage aspects of stabilization policies, 12.32; price flexibility, 15.251; empirical studies of wages, 19.3)

###### 2.32 Monetary Theory

(For utility of money see 2.111; general equilibrium models including money, 2.14; monetary explanation of the business cycle, 2.331; monetary institutions and policy, 9)

###### 2.320 General

###### 2.321 Supply of Money and of Bank Credit

(For empirical studies see 9.22 and 9.32)

###### 2.322 Demand for Money. Liquidity Preference. Hoarding

###### 2.323 Velocity of Circulation

###### 2.324 Quantity Theory and Price Level

(For empirical studies of price level see 9.6)

###### 2.325 Monetary Interest Theories

(For natural rate of interest see 2.2122; empirical studies of interest rates, 9)

###### 2.326 Structure of Interest Rates

###### 2.327 Inflation. Deflation

(For inflation and growth see 2.3424; empirical studies, 9.6; stabilization policies, 12.3)

###### 2.33 Cycle Theory

(For growth and cycles see 2.30; income and employment theories, 2.31; economic fluctuations and stabilization policy, 12)

###### 2.330 General

###### 2.3301 Models

###### 2.331 Monetary Theories

###### 2.332 Investment Theories

###### 2.333 Overproduction and Underconsumption Theories

###### 2.334 Inventory Cycles

###### 2.335 Building Cycles

###### 2.336 International and Interregional Propagation

###### 2.34 Growth and Development Theory

(For cycles and growth see 2.30; empirical studies of particular countries, 5 and 6; international aspects of economic development, 11.3; industrialization, 15.0; regional planning and development, 22)

###### 2.340 General

###### 2.3401 Growth Models

###### 2.3402 Factor Proportions

###### 2.3403 Structural Aspects of Growth

(For structural unemployment see 2.343)

###### 2.3404 Developed Economies. Stagnation

###### 2.3405 Underdeveloped Economies

###### 2.341 Entrepreneurship and Growth

(For entrepreneurship and profit see 2.24; studies of particular entrepreneurs and business firms, 14 and 15)

## CLASSIFICATION SCHEDULE

2. ECONOMIC THEORY, INCLUDING MONETARY THEORY (Cont.)  
2.3 AGGREGATIVE AND MONETARY THEORY, CYCLES, AND GROWTH (Cont.)  
2.34 Growth and Development Theory (Cont.)  
    2.342 Capital Formation and Growth  
        (For capital and interest see 2.21; income and employment theory, 2.31; industrial development corporations, 9.47 and 15.42; international investment, 11.35)  
    2.3420 General  
    2.3421 Capital-Output Ratios  
    2.3422 Depreciation and Growth  
        (For depreciation, obsolescence, and replacement see 2.2111)  
    2.3423 Underdeveloped Areas  
    2.3424 Inflation and Growth  
        (For theory of inflation see 2.327; empirical studies, 9.6)  
2.343 Population. Labor Force. Wages  
    (For theory of labor and wages see 2.22; population, 18; labor economics, 19)  
2.344 Technological Change and Adaptation  
    (For innovation and competition see 2.1339; effect of technological change on factor shares, 2.202; technological unemployment, 2.223, 19.202, and 19.597; research and innovation, 15.27)  
    2.3440 General  
    2.3441 Underdeveloped Areas  
2.345 Natural Resources and Agriculture  
    (For empirical studies see 16 and 17)  
2.346 Industrialization  
    (For empirical studies see also 15.0. For labor's attitude toward industrialization, see 2.343 and 19.597; studies of cottage and small-scale industry, 14.223 and 15.24; particular industries, 15.5-15.9)  
2.347 Government Development Policy  
    (For particular policies see other sections of 2.34; planning and theory of economic policy, 3.01; empirical studies, 5 and 6; fiscal policy, 10.2-10.4; regional planning, 22)  
    2.3470 General  
    2.3471 Underdeveloped Countries  
2.348 Noneconomic Factors
3. ECONOMIC SYSTEMS. PLANNING  
(For welfare economics see 2.16; empirical studies of particular countries, 6; international systems of economic power, 11.5)
- 3.0 GENERAL
- 3.01 Planning, Policy Making  
        (For theory of government development policy see 2.347; regional planning, 22)  
    3.02 Government and the Economy  
        (For particular aspects of government policy see appropriate class [e.g. money and banking 9])
- 3.1 CAPITALIST SYSTEM  
3.2 SOCIALIST AND COMMUNIST SYSTEMS  
(For schools of thought see 4.5)  
3.3 CORPORATIVE SYSTEM  
3.4 COOPERATION. COOPERATIVE SOCIETIES  
(For agricultural cooperatives see 16.6; cooperative housing, 22.5)  
3.5 SOLIDARISM
4. HISTORY OF ECONOMIC THOUGHT
- 4.0 GENERAL  
    4.1 ANCIENT. MEDIEVAL  
    4.2 PRE-CLASSICAL  
        4.20 General  
        4.21 Mercantilists

## CLASSIFICATION SCHEDULE

### 4. HISTORY OF ECONOMIC THOUGHT (Cont.)

#### 4.2 PRE-CLASSICAL (Cont.)

- 4.22 Physiocrats
- 4.23 Other

#### 4.3 CLASSICAL SCHOOL

#### 4.4 AUSTRIAN, LAUSANNE, MARSHALLIAN, NEO-CLASSICAL SCHOOLS

#### 4.5 SOCIALIST, MARXIST, COMMUNIST SCHOOLS

(For systems see 3.2; Karl Marx, 4.8)

#### 4.50 General

#### 4.51 Non-Marxist Socialism

#### 4.6 HISTORICAL AND INSTITUTIONALIST SCHOOLS

(For methodology see 1.14; methodology of economic history, 5.01)

#### 4.7 OTHER GROUPS SINCE 1800

(For Keynesian economics see 2.3; J. M. Keynes, 4.8)

#### 4.70 General

#### 4.71 Swedish School

#### 4.8 INDIVIDUALS (A-Z)

### 5. ECONOMIC HISTORY

(For dividing line between history and contemporary studies see Introduction p. xi. For history of special subjects see History sections under each class as listed on pp. xi-xiii.)

#### 5.0 GENERAL

#### 5.01 Discipline of Economic History

#### 5.02 Empirical Studies

#### 5.1 ANCIENT

#### 5.2 MEDIEVAL (to 1500)

#### 5.3 PRE-INDUSTRIAL REVOLUTION (1500-1760)

#### 5.4 AFTER 1760

### 6. GENERAL CONTEMPORARY ECONOMIC CONDITIONS, POLICY, AND PLANNING

(For particular conditions and policies see appropriate class: e.g. national income and wealth, 8; fluctuations and stabilization policy, 12; war and defense economics, 13; regional planning and development, 22)

### 7. MATHEMATICAL, STATISTICAL, AND OTHER TOOLS OF ANALYSIS

(For statistical data see 8)

#### 7.0 GENERAL

#### 7.1 MATHEMATICAL TOOLS

(For methodology of use of mathematics see 1.12)

#### 7.10 General

#### 7.11 Linear Equations and Inequalities. Non-Negative Matrices. Mathematical Structure of Input-Output Model

(For input-output applications see 2.141, 2.3, 8.3, and other appropriate classes; related properties of matrices relevant to stability conditions, 7.13)

#### 7.12 Maximization Under Restraints

#### 7.120 General

#### 7.121 Mathematical Programming

(For operations research and mathematical programming see 14.339)

#### 7.13 Difference, Differential, and Integral Equations. Stability Conditions in Dynamic Systems

(For stability of general equilibrium see 2.14)

## CLASSIFICATION SCHEDULE

7. MATHEMATICAL, STATISTICAL, AND OTHER TOOLS OF ANALYSIS (Cont.)
- 7.2 STATISTICAL AND ECONOMETRIC METHODS
- 7.20 General
- 7.21 Survey Methods  
        (For market research see also 14.52)
- 7.210 General
- 7.211 Survey Design
- 7.212 Consumer Surveys  
            (For empirical studies see 20.2)
- 7.22 Theory of Index Numbers and Aggregation  
        (For aggregation in input-output see 7.11; index number series, 8.5)
- 7.220 General
- 7.221 Consumer Price Indexes
- 7.222 Other Price Indexes
- 7.223 Production Indexes
- 7.224 Measurement of Productivity  
            (For labor productivity see 19.01)
- 7.225 Other Indexes
- 7.23 Identification and Estimation of Parameters. Tests of Hypotheses. Prediction  
        (For business indicators including methods see 12.21)
- 7.230 General
- 7.231 Analysis of Variance. Design of Experiments
- 7.232 Regression and Correlation. Multivariate Analysis. Analysis of Covariance
- 7.2320 General
- 7.2321 Simultaneous Equations  
                (For general equilibrium models see 2.14; models of growth and cycles, 2.3)
- 7.233 Single Time Series Analysis
- 7.234 Distributed Lags
- 7.235 Graphic Methods
- 7.24 Statistical Decision Making. Quality Control. Sequential Analysis
- 7.3 COMPUTATION. INFORMATION PROCESSING. ANALOGUES  
(For computation in mathematical programming see 7.121)
8. SOCIAL ACCOUNTING. STATISTICAL DATA  
(For statistical methods see 7)
- 8.0 GENERAL
- 8.1 HISTORY
- 8.2 NATIONAL INCOME AND WEALTH  
        (For corporate saving see 14.42; personal savings, 20.21)
- 8.20 General
- 8.21 History
- 8.22 Distribution of Personal Income and Wealth
- 8.23 International Comparisons  
            (For comparisons of the economies of different countries see 6)
- 8.3 INPUT-OUTPUT  
        (For general equilibrium models see 2.141 and 2.3; input-output method, 7.11)
- 8.4 FINANCING ACCOUNTS. FLOW OF FUNDS
- 8.5 STATISTICAL DATA (not elsewhere classified)
- 8.50 General
- 8.51 History
- 8.52 Census  
            (For particular censuses see appropriate class, e.g. population, 18.5)
- 8.53 Production. Trade Volume  
            (For labor productivity see 19.01)
- 8.54 Price
- 8.55 Profit

## CLASSIFICATION SCHEDULE

### 9. MONEY, CREDIT, AND BANKING

(For monetary theory see 2.32; income and employment theory, 2.31; financing accounts and flow of funds, 8.4)

#### 9.0 GENERAL

##### 9.1 HISTORY

#### 9.2 MONEY, CURRENCY, MONETARY STANDARDS

##### 9.20 General

##### 9.21 History

##### 9.22 Money Supply, Velocity of Circulation

##### 9.23 Monetary Standards

(For international aspects see 11.3)

##### 9.230 General

##### 9.231 Gold

(For gold mining see 15.533)

##### 9.232 Silver and Bimetallism

##### 9.233 Other Standards

##### 9.24 Currency and Currency Reform

#### 9.3 COMMERCIAL BANKS

(For consumer finance see 9.8; bank regulation and supervision, 9.95)

##### 9.30 General

##### 9.31 History

##### 9.32 Assets and Liabilities

#### 9.4 FINANCIAL INTERMEDIARIES

(For investment banking and security markets see 9.52; consumer credit institutions, 9.8)

##### 9.40 General

##### 9.41 History

##### 9.42 Savings Banks, Savings and Loan Associations

##### 9.43 Insurance Companies

(For medical insurance see also 21.7)

##### 9.44 Pension Funds

##### 9.45 Investment Companies

##### 9.46 Agricultural Credit Institutions

(For cooperative agricultural credit institutions see 16.6)

##### 9.47 Industrial Development Banking, Mercantile Credit Institutions

##### 9.48 Housing Credit Institutions, Mortgage Market

(For mortgages in portfolios see appropriate institution)

#### 9.5 SECURITY AND MONEY MARKETS

##### 9.50 General

##### 9.51 History

##### 9.52 Security Markets

##### 9.520 General

##### 9.521 Security Prices and Yields

##### 9.522 Regulation of Security Markets

(For margin controls see 9.924)

##### 9.53 Money Markets

(For bankers' loans see 9.520)

#### 9.6 PRICES, INFLATION, DEFLATION

(For theory of inflation see 2.327; inflation and growth, 2.3424; price series, 8.5; economic fluctuations and stabilization, 12)

##### 9.60 General

##### 9.61 History

#### 9.7 PORTFOLIO SELECTION

(For portfolio selection of particular institutions see 9.3 and 9.4)

##### 9.70 General

##### 9.71 History

## CLASSIFICATION SCHEDULE

### 9. MONEY, CREDIT, AND BANKING (Cont.)

#### 9.8 CONSUMER FINANCE

(For central bank controls see 9.924; rural credit and finance, 16.46; consumer economics, 20)

##### 9.80 General

##### 9.81 History

#### 9.9 MONETARY POLICY. CENTRAL BANKS

(For regulation of financial intermediaries and government credit institutions see 9.4; regulation of the securities market, 9.522; regulation of consumer finance, 9.8; public debt policy, 10.5; international monetary policy, 11.3; stabilization policies, 12.3)

##### 9.90 General

##### 9.91 History

##### 9.92 Tools of Monetary Policy

###### 9.920 General

###### 9.921 Reserve Requirements

###### 9.922 Rediscounts and Discount Rate

###### 9.923 Open Market Operations

###### 9.924 Selective Controls

###### 9.925 Other Tools

##### 9.93 Monetary Aspects of Public Debt Management

##### 9.94 Deposit Insurance

##### 9.95 Bank Regulation and Supervision

### 10. PUBLIC FINANCE

(For war finance see 13.3)

#### 10.0 GENERAL

##### 10.01 Budgets and Budget Administration

##### 10.02 State and Local Finance

(For specific aspects see 10.3-10.5)

##### 10.03 Intergovernmental Relations

(For relations between state and local governments see 10.02; intergovernmental tax relations, 10.4)

#### 10.1 HISTORY

#### 10.2 FISCAL POLICY FOR ECONOMIC STABILIZATION AND GROWTH

(For aggregative and monetary theory, cycles and growth see 2.3; monetary policy, 9.9; expenditure policy, 10.301; taxation policy, 10.402; general stabilization policies, 12.3)

##### 10.20 General

###### 10.201 Underdeveloped Countries

##### 10.21 History

##### 10.22 Fiscal Policy and the Multiplier

#### 10.3 PUBLIC EXPENDITURE

(For welfare theory of government expenditures see 2.163; military expenditure, 13.20; public enterprise, 15.42 and 15.43; highway finance, 15.85; agriculture, 16.7; veterans' benefits, 21.5; education, 21.8; public housing, 22.53)

##### 10.30 General

###### 10.301 Expenditure Policy for Stabilization and Growth

(For general fiscal policy see 10.20)

##### 10.31 History

##### 10.32 Subsidies

(For export subsidies see 11.230; subsidies to special industries, 15.5-15.9)

#### 10.4 TAXATION AND OTHER REVENUE

(For tariffs see 11; discriminatory taxation, 15.35; social security taxes, 21.21. For taxation of public utilities see 15.65; of railroads, 15.825; for roads and highways, 15.85; of agriculture, 16.75)

##### 10.40 General

###### 10.401 Theory

(For theory of shifting and incidence see also 2.1338; welfare theory of taxation, 2.163; theory of incidence of taxes on profits, 2.243; shifting and incidence of specific taxes, 10.42-10.44)

## CLASSIFICATION SCHEDULE

### 10. PUBLIC FINANCE (Cont.)

#### 10.4 TAXATION AND OTHER REVENUE (Cont.)

##### 10.40 General (Cont.)

10.402 Tax Policy for Stabilization and Growth  
(For general fiscal policy see 10.20)

10.403 State and Local

##### 10.41 History

##### 10.42 Income Tax

10.420 General

10.4201 State and Local

10.421 Personal

10.422 Business

10.4220 General

10.4221 Excess Profits Tax

10.4222 Depreciation

(For accelerated amortization in war see 13.52; accounting, 14.341)

10.423 Capital Gains and Losses

##### 10.43 Property Tax

(For land appraisal see also 17.36; house appraisal, 22.5)

##### 10.44 Other Taxes

10.440 General

10.441 Sales and Turnover Taxes

10.442 Excise Taxes

10.443 Death and Gift Taxes

10.444 Capital Levy

10.445 Other Taxes

##### 10.45 Non-Tax Sources of Revenue

### 10.5 PUBLIC DEBT AND DEBT POLICY

(For bond market see 9.52; debt management, 9.93; taxation of government bonds, 10.42; international loans and war debts, 11.353)

##### 10.50 General

##### 10.51 History

### 11. INTERNATIONAL ECONOMICS

(For international economic relations in wartime see 13.8; international aspects of domestic agricultural policy, 16.73)

#### 11.0 GENERAL

#### 11.1 HISTORY

#### 11.2 STRUCTURE OF INTERNATIONAL TRADE

(For elasticity of supply and demand in relation to exchange rates see 11.331; effect of economic integration, 11.4)

##### 11.20 General

##### 11.21 History

##### 11.22 Price Theory. Comparative Cost

(For welfare theory of international trade see 11.231; theory of price, income, and employment and the balance of payments, 11.322)

##### 11.23 Trade Policy

(For trade restrictions designed to affect the balance of payments see 11.34)

11.230 General

11.231 Theory of Trade Barriers

11.232 International Trade Agreements

(For commodity agreements and state trading see 11.24; GATT and ITO, 11.3332; custom unions, 11.4)

##### 11.24 Cartels. Commodity Agreements. State Trading

(For agricultural marketing boards see 16.721)

11.240 General

11.241 Commodity Agreements

## CLASSIFICATION SCHEDULE

11. INTERNATIONAL ECONOMICS (Cont.)
  - 11.3 BALANCE OF PAYMENTS. MECHANISMS OF ADJUSTMENT
    - 11.30 General
      - 11.301 Sterling Area  
(For individual countries see 11.30)
      - 11.302 Dollar Shortage  
(For dollar problems of specific countries see 11.30; of the Sterling Area, 11.301)
    - 11.31 History
    - 11.32 Balance of Payments Theory
      - 11.320 General
      - 11.321 Accounting Framework
      - 11.322 Theory of Price, Income, and Employment  
(For international propagation of business cycles see 2.336 and 12.23; comparative cost and price theory, 11.22; transfer problem, 11.351)
    - 11.33 International Adjustment Mechanisms  
(For payments arrangements within the Sterling Area see 11.301)
      - 11.330 General
      - 11.331 Exchange Rates
        - 11.3310 General
        - 11.3311 Flexible Rates
        - 11.3312 Stabilized Rates
        - 11.3313 Revaluation  
(For revaluation under the gold standard see also 11.3321)
      - 11.332 Automatic Schemes  
(For monetary standards see also 9.23; revaluation of exchange rates, 11.3313)
        - 11.3320 General
        - 11.3321 Gold
        - 11.3322 Silver. Bimetallic
        - 11.3323 Other Schemes
      - 11.333 Negotiated Schemes  
(For customs unions see 11.4)
        - 11.3330 General
        - 11.3331 International Monetary Fund. Bank for International Settlements
        - 11.3332 International Trade Organization. General Agreement on Tariffs and Trade
        - 11.3333 Regional Schemes
        - 11.3334 Movements toward Convertibility  
(For sterling convertibility see 11.301)
    - 11.34 Quantitative Trade and Exchange Restrictions  
(For trade policy not designed to affect the balance of payments see 11.23; control of capital movements, 11.35)
    - 11.35 Capital Movements. Foreign Assistance
      - 11.350 General
      - 11.351 Theory. Transfer Problem
      - 11.352 Private Capital Movements
      - 11.353 Government Capital Movements
        - 11.3530 General
        - 11.3531 International Loans and Investments
        - 11.3532 Relief. Assistance
        - 11.3533 Reparations. War Debts  
(For theory of transfer problem see 11.351)
      - 11.354 Technical Assistance  
(For programs which include both capital movements and technical assistance see 11.350)
  - 11.4 ECONOMIC INTEGRATION. CUSTOMS UNIONS
    - 11.40 General
    - 11.41 History
  - 11.5 ECONOMIC POWER. IMPERIALISM
    - 11.50 General
    - 11.51 History

## CLASSIFICATION SCHEDULE

### 12. ECONOMIC FLUCTUATIONS. STABILIZATION POLICY

(For aggregative and monetary theory, cycles and growth see 2.3; inflation, 9.6)

#### 12.0 GENERAL

#### 12.1 HISTORY

#### 12.2 FLUCTUATIONS. FORECASTING

(For theory of cycles see 2.33)

##### 12.20 General

##### 12.21 Indicators. Statistical Series

##### 12.22 Forecasts

(For long term forecasts see 6)

##### 12.23 International Propagation

(For theory see 2.336)

#### 12.3 STABILIZATION POLICIES

(For planning and policy making see 3.01; monetary policy, 9.9; fiscal policy for stabilization, 10.2; balance of payments and trade policy, 11.3; wartime stabilization, 13.3 and 13.4; direct controls, 15.44; agricultural stabilization, 16.7)

##### 12.30 General

##### 12.31 Employment Aspects of Stabilization Policies

##### 12.32 Wage Aspects of Stabilization Policies

(See also 19.591-19.592)

### 13. WAR AND DEFENSE ECONOMICS

(For particular problems during demobilization and reconversion see 13.9; veterans' pensions and benefits, 21.5)

#### 13.0 GENERAL

#### 13.1 HISTORY

#### 13.2 ECONOMICS OF THE DEFENSE ESTABLISHMENT

##### 13.20 General

##### 13.21 Procurement. Renegotiation. Contract Termination

##### 13.22 Surplus Disposal

##### 13.23 Military and Intelligence Operations

#### 13.3 WAR FINANCE AND STABILIZATION POLICIES

(For reparations and debts see 11.3533; general stabilization policies, 12.3)

##### 13.30 General

##### 13.31 Taxation

##### 13.32 Monetary Policy

##### 13.33 Prices. Inflation

(For inflation see 2.327 and 9.6; price control, 13.41)

##### 13.34 Insurance. War Damage Compensation

#### 13.4 PRICE CONTROL AND RATIONING

(For theory see 2.115 and 2.1323; controls in peacetime, 15.44)

##### 13.40 General

##### 13.41 Price Control

(For price control in specific industries except food see 13.7)

##### 13.42 Rent Control

(For housing see 13.75)

##### 13.43 Rationing

(For rationing of specific goods except food see 13.7)

#### 13.5 PRODUCTION POLICIES AND CONTROL

(For specific industries see 13.7)

##### 13.50 General

##### 13.51 Raw Materials Control

##### 13.52 Expansion of Facilities

##### 13.53 Small Business and Defense Contracts

## CLASSIFICATION SCHEDULE

### 13. WAR AND DEFENSE ECONOMICS (Cont.)

#### 13.6 LABOR FORCE. CONSUMPTION

13.60 General

13.61 Labor and Manpower

(For labor problems in specific industries see 13.7)

13.62 Wartime Consumption

(For price control and rationing see 13.4; nutrition standards, 20.22)

#### 13.7 SPECIFIC INDUSTRIES

13.70 General

13.71 Manufacturing

13.72 Distributive Trades

(For food price controls and rationing see 13.4)

13.73 Extractive Industries

13.74 Transportation. Communications. Public Utilities

13.75 Construction. Housing

(For rent control see 13.42)

13.76 Agriculture

(For food requirements and food stocks see 13.62)

#### 13.8 INTERNATIONAL ECONOMIC RELATIONS

#### 13.9 DEMOBILIZATION. RECONVERSION

(For war debts and reparations see 11.3533; postwar stabilization policy, 12.3)

### 14. BUSINESS ORGANIZATION. MANAGERIAL ECONOMICS

(For role of the business economist see 1.2; theory of firm and market, 2.13; theory of entrepreneurship, 2.241; entrepreneurship and theory of growth, 2.341; industrial organization and public policy, 15; farm management, 16.4; labor relations and policy, 19)

#### 14.0 GENERAL

##### 14.1 HISTORY

(For teaching of business history see 14.231)

##### 14.2 THE FIRM. THE BUSINESSMAN

(For particular entrepreneurs see the industry concerned)

14.20 General

14.21 History

(For the discipline of entrepreneurial and business history see 14.1)

14.22 The Firm

(For theory of the individual firm see 2.131; role of board of directors, 14.32)

14.220 General

14.221 Stockholder Relations

14.222 Public and Community Relations

(For trade associations see 15.235)

14.223 Small Business

(For defense contracts see 13.53; determinants of market structure, 15.24)

14.23 The Businessman

(For management function see 14.33)

14.230 General

14.231 Education for Business

(For executive development programs see 14.332)

#### 14.3 INTERNAL ORGANIZATION AND OPERATION OF THE FIRM

14.30 General

14.31 History

14.32 Board of Directors

14.33 Management Function

14.330 General

14.331 Executive Compensation

14.332 Executive Development

(For business schools see 14.231)

14.333 Administrative Organization and Procedures

(For theory of organization see 2.1313)

## CLASSIFICATION SCHEDULE

14. BUSINESS ORGANIZATION. MANAGERIAL ECONOMICS (Cont.)
- 14.3 INTERNAL ORGANIZATION AND OPERATION OF THE FIRM (Cont.)
- 14.33 Management Function (Cont.)
- 14.334 Decision-Making and Forecasting  
(For decision theory see 2.02; sales forecasting, 14.522)
- 14.335 Research and Development  
(For theory of innovation and competition see 2.1339; technological change and adaptation, 2.344; role of research and innovation in market structure and behavior, 15.27; effect of technological change on the labor force, 19.597)
- 14.336 Capital Expenditure and Investment Policy  
(For theory of investment by individual firm see 2.213; business, finance, 14.4)
- 14.337 Production Management. Quality Control  
(For job standards and evaluation see 19.598)
- 14.338 Inventory Policies  
(For theory see 2.213)
- 14.339 Operations Research. Mathematical Programming  
(For theory of mathematical programming see 7.121)
- 14.34 Tools of Management  
(For quality control see 14.337; operations research and mathematical programming, 14.339)
- 14.340 General
- 14.341 Accounting  
(For theory of depreciation, obsolescence, and replacement see 2.2111; accelerated amortization, 10.4222)
- 14.342 Statistical Tools  
(For statistical methods see 7.2)
- 14.343 Break-Even Analysis
- 14.4 BUSINESS FINANCE  
(For theory of investment by the firm see 2.213; financing of expansion for war production, 13.52; teaching of business finance, 14.231; management investment policy, 14.336)
- 14.40 General
- 14.41 History
- 14.42 Sources of Funds  
(For mercantile credit institutions see 9.47; new issues and regulation of security markets, 9.5)
- 14.43 Profits. Dividend Policies  
(For theory of profit see 2.24; profit data, 8.55)
- 14.44 Reorganization
- 14.5 MARKETING  
(For survey methods see 7.21; teaching of marketing, 14.231; distributive trades, 15.54)
- 14.50 General
- 14.51 History
- 14.52 Market Research
- 14.520 General
- 14.521 Consumer Motivation. Brand Preference
- 14.522 Sales Forecasting
- 14.53 Product Policies
- 14.54 Price Policies  
(For price theory see 2.13; internal transfer pricing, 14.333; price behavior, 15.25; policies in individual industries, 15.5-15.9)
- 14.55 Advertising  
(For advertising theory see 2.1336; government control of advertising, 15.46; advertising as a business, 15.56)
- 14.56 Sales Personnel
- 14.57 Other Distribution Policies
- 14.6 PURCHASING  
(For theory of speculation and forward markets see 2.1322)
- 14.60 General
- 14.61 History

## CLASSIFICATION SCHEDULE

15. INDUSTRIAL ORGANIZATION AND PUBLIC POLICY  
(For theory of industrialization in economic growth see 2.346; industrial classification systems, 8.52)
- 15.0 GENERAL  
15.1 HISTORY  
15.2 MARKET STRUCTURE AND BEHAVIOR  
(For theory see 2.13)  
15.20 General  
    15.201 Economic Blocs. Countervailing Power  
    15.21 History  
    15.22 Business Population  
    15.23 Monopoly. Concentration. Competition  
        (For government policy see 15.3)  
        15.230 General  
        15.231 Measurement  
        15.232 Combinations. Mergers  
        15.233 Collusion. Cartels  
            (For international cartels see 11.24; collusive behavior of trade associations, 15.235)  
        15.234 Rationalization. Reorganization  
            (For financial reorganization of the firm see 14.44)  
        15.235 Trade Associations  
            (For other business groups see 14.222)  
    15.24 Determinants of Market Structure  
        (For theory of economies of scale see 2.122)  
    15.25 Price Behavior  
        (For price control see 2.1323, 13.41, and 15.341; discrimination, 2.1335 and 15.342; basing point, 2.1337 and 15.341; wage and price aspects of employment theory, 2.318; inflation and deflation, 2.327 and 9.6; collusive price behavior, 15.233; effects of wage policies on prices, 19.591 and 19.592)  
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